

## Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

      DOTE-00 INR-07 NSAE-00 FAA-00 L-03 (ISO) W

----- 073183

R 171505Z DEC 75

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 6167

INFO AMEMBASSY LONDON

AMEMBASSY BONN

LIMITED OFFICIAL USE PARIS 32920

E.O. 11652: N/A

TAGS: EAIR, FR, US

SUBJECT: CIVAIR: PANAM OTC PROGRAM

REF.: PARIS 32528

1. PANAM REP INFORMS US HOME OFFICE IS CONCERNED OVER PROSPECTS FOR OTC PROGRAM (REFTEL) AND INSTRUCTED THAT SGAC BE ASKED FOR "YES OR NO" ANSWER WITHIN FORTY-EIGHT HOURS. QUITE APART FROM WHETHER FRENCH (OR ANY OTHER) CIVAIR REGULATORY BODY WOULD TAKE KINDLY TO SUCH CAVAILIER DEMAND, WE INDICATED THAT IF SGAC WERE PRESSED FOR IMMEDIATE ANSWER IT WAS ALMOST CERTAIN TO BE NEGATIVE.

2. PANAM UNDERSTANDS THAT BOSTON TOUR OPERATOR WITH WHOM PANAM HAS MOUNTED OTC PROGRAM HAS SINCE BEEN APPROACHED BY AIR FRANCE OFFERING TO TAKE OVER THE PROGRAM. PRICE WAS OBSTACLE, HOWEVER, LEADING PANAM REP TO SUSPECT THAT AIR FRANCE WAS ASKING MUCH HIGHER CHARTER COST IN LINE WITH SGAC MINIMUM PRICE LEVEL. PANAM IS TRYING TO LEARN FOR US EXACT CHARTER PRICE WHICH AIR FRANCE PROPOSED TO THE TOUR OPERATOR.

3. COMMENT: IT SEEMS FAIRLY OBVIOUS THAT SGAC MUST HAVE LEAKED PANAM FILING INFO TO AIR FRANCE WHICH IS NOW TRY-  
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ING TO STEAL THE OTC BUSINESS. THIS IS COMING TO BE A

FAMILIAR PATTERN AFTER AIR FRANCE EFFORTS, WITH SGAC  
CONNIVANCE, TO GET PART OF TRAFFIC FROM WORLD AIRWAYS'  
THREE POINT ITC PROGRAMS THROUGH PARIS AND TO TAKE BERLIN  
-PARIS CHARTER BUSINESS AWAY FROM PANAM.

4. DEPT TOO WILL HAVE NOTED THAT ESPEROU REMARKS REPORT-  
ED PENULTIMATE SENTENCE PARA 5 REFTEL NEATLY LEAVE DOOR  
OPEN FOR PROMPT SGAC APPROVAL OF ANY OTC'S AIR FRANCE  
MIGHT WANT TO CARRY. HAS AIR FRANCE FILED TO OPERATE ANY  
OTC'S? WOULD CAB HAVE ANY MEANS PREVENTING OPERATION SUCH  
FLIGHTS BY AIR FRANCE IN ABSENCE GOF FORMAL AGREEMENT  
ACCEPT OTC RULE? ON THE OTHER HAND, WHILE WE CERTAINLY  
WOULD NOT WANT AIR FRANCE TO STEAL BOSTON PROGRAM FROM  
PANAM, IT MIGHT BE INTERESTING IN CONTEXT UPCOMING RE-  
SUMPTION OF BILATERAL CHARTER TALKS WITH GOF IF AIR  
FRANCE ITSELF WAS IN FACT PLANNING OPERATE SOME OF THE  
FIRST OTC FLIGHTS, SINCE THIS MIGHT UNDERCUT GOF ARGU-  
MENT THAT AIR FRANCE NEEDS PART CHARTER AUTHORITY IN  
ORDER COMPETE WITH OTC'S.

RUSH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, TOURISM, SUPPLEMENTAL AIRLINES, AIR FARES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 DEC 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975PARIS32920  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750438-1075  
**From:** PARIS  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1975/newtext/t19751231/aaaabblq.tel  
**Line Count:** 81  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
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**TAGS:** EAIR, FR, US, PANAM  
**To:** STATE  
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